



Concord Hospitality - Award winning developer and hotel management company, founded by Mark Laport in 1985.

- In October 2018, Alleghany Capital Corporation acquired a majority interest in Concord providing capital and long-term stability to support our continued expansion, while remaining committed to our values and culture
- Currently operates 125 hotels upscale full-service, life-style, and select-service hotels representing over 19,200 rooms in 20 states and 2 Canadian provinces
- Vertically integrated with deep resources in development and management under a "one-team" approach
- Specialized in operating distinctive upscale and upper-upscale brands, offering full spectrum of management and technical services
- Scalable platform with 200 corporate / regional resources and cutting edge Operation, Accounting, IT, Sales / Revenue Management / Digital Marketing infrastructure
- Proven track record demonstrated by consistent above market premiums in RevPAR Index and GOP margins

Chain	Type	Brand	Hotels	Rooms
Marriott	Full Service	Autograph / Marriott / Renaissance/ Westin	8	1,958
	Select Service	AC/ Aloft / Courtyard / Residence Inn / SpringHill Suites / Four Points/ Fairfield Inn & Suites / Towneplace Suites	59	7,890
Hilton	Full Service	Canopy / Embassy/ DoubleTree	6	1,397
	Select Service	Hilton Garden Inn / Homewood Suites / Hampton Inn / Home 2 Suites	24	3,339
Hyatt	Full Service	Hyatt Centric	2	313
	Select Service	Hyatt Place / Hyatt House	11	1,697
Other	Full Service	Independent	1	119
	Select Service	Ascend / Cambria Suites / Holiday Inn Express	14	2,534
Total			125	19,247



Management Services

- Hotel Operations
- Food & Beverage
- Sales & Marketing
- Digital Marketing - eCommerce
- Revenue Management
- Finance & Accounting
- IT & HSIA Services
- Asset Repositioning

Development Services

- Pre-opening Services
- Technical Services
- Project Management
- FF&E Procurement
- Renovation / PIP review and implementation



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